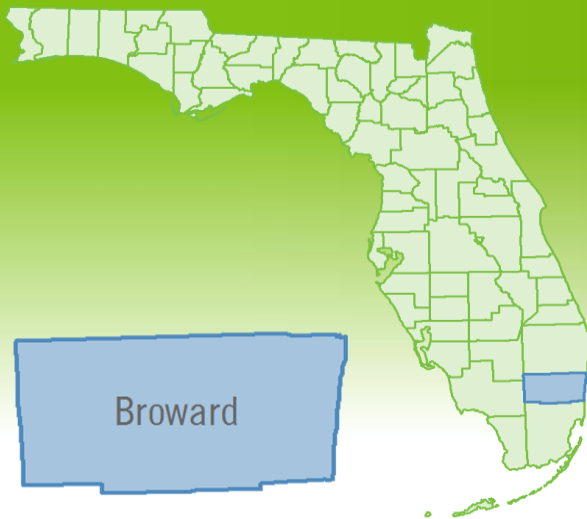


Monthly Market Detail - April 2014

Single Family Homes

Broward County



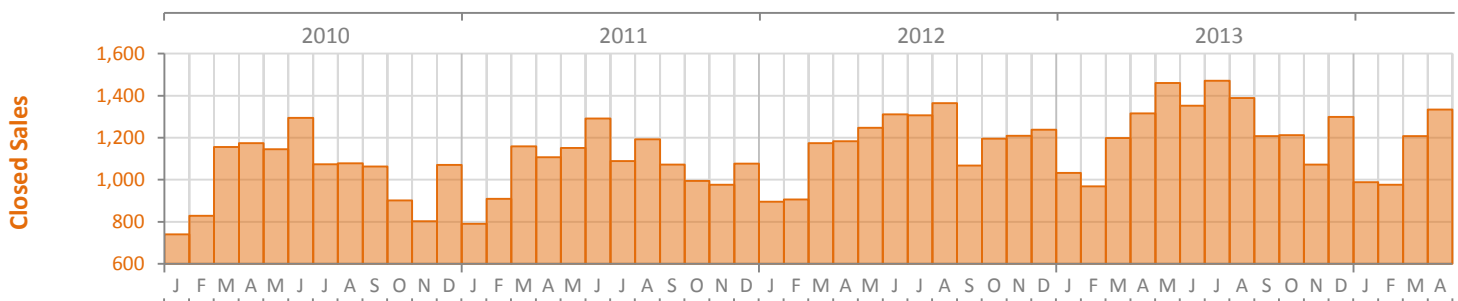
Summary Statistics	April 2014	April 2013	Percent Change Year-over-Year
Closed Sales	1,334	1,316	1.4%
Paid in Cash	516	552	-6.5%
New Pending Sales	1,937	2,023	-4.3%
New Listings	2,467	2,122	16.3%
Median Sale Price	\$273,000	\$250,000	9.2%
Average Sale Price	\$344,663	\$319,592	7.8%
Median Days on Market	36	34	5.9%
Average Percent of Original List Price Received	95.0%	94.8%	0.2%
Pending Inventory	4,846	5,458	-11.2%
Inventory (Active Listings)	5,773	4,089	41.2%
Months Supply of Inventory	4.6	3.4	36.3%

Closed Sales

The number of sales transactions which closed during the month

Economists' note: Closed Sales are one of the simplest—yet most important—indicators for the residential real estate market. When comparing Closed Sales across markets of different sizes, we recommend using the year-over-year percent changes rather than the absolute counts. Realtors® and their clients should also be wary of month-to-month comparisons of Closed Sales because of potential seasonal effects.

Month	Closed Sales	Percent Change Year-over-Year
April 2014	1,334	1.4%
March 2014	1,207	0.7%
February 2014	976	0.7%
January 2014	989	-4.3%
December 2013	1,299	4.9%
November 2013	1,073	-11.3%
October 2013	1,213	1.5%
September 2013	1,208	13.1%
August 2013	1,389	1.8%
July 2013	1,471	12.5%
June 2013	1,352	3.1%
May 2013	1,460	17.1%
April 2013	1,316	11.1%



Monthly Market Detail - April 2014

Single Family Homes

Broward County

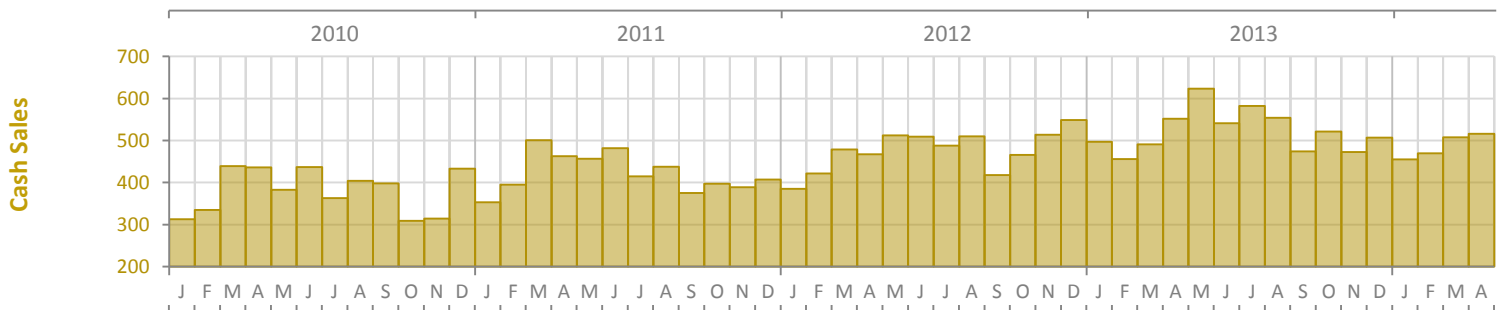


Cash Sales

The number of Closed Sales during the month in which buyers exclusively paid in cash

Economists' note: Cash Sales can be a useful indicator of the extent to which investors are participating in the market. Why? Investors are far more likely to have the funds to purchase a home available up front, whereas the typical homebuyer requires a mortgage or some other form of financing. There are, of course, many possible exceptions, so this statistic should be interpreted with care.

Month	Cash Sales	Percent Change Year-over-Year
April 2014	516	-6.5%
March 2014	508	3.5%
February 2014	470	3.1%
January 2014	455	-8.5%
December 2013	507	-7.7%
November 2013	473	-8.0%
October 2013	521	11.8%
September 2013	474	13.4%
August 2013	554	8.6%
July 2013	582	19.3%
June 2013	541	6.3%
May 2013	623	21.7%
April 2013	552	18.2%

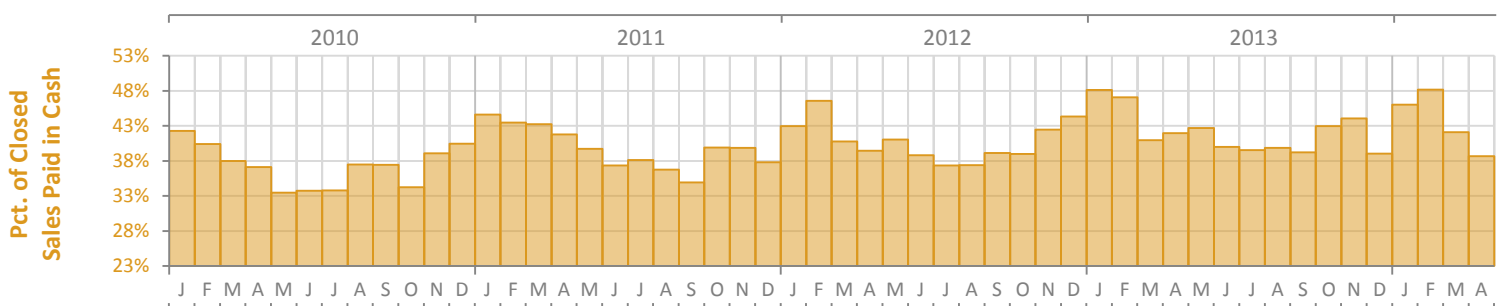


Cash Sales as a Percentage of Closed Sales

The percentage of Closed Sales during the month which were Cash Sales

Economists' note: This statistic is simply another way of viewing Cash Sales. The remaining percentages of Closed Sales (i.e. those not paid fully in cash) each month involved some sort of financing, such as mortgages, owner/seller financing, assumed loans, etc.

Month	Percent of Closed Sales Paid in Cash	Percent Change Year-over-Year
April 2014	38.7%	-7.8%
March 2014	42.1%	2.8%
February 2014	48.2%	2.3%
January 2014	46.0%	-4.4%
December 2013	39.0%	-12.0%
November 2013	44.1%	3.8%
October 2013	43.0%	10.1%
September 2013	39.2%	0.3%
August 2013	39.9%	6.7%
July 2013	39.6%	6.0%
June 2013	40.0%	3.1%
May 2013	42.7%	3.9%
April 2013	41.9%	6.3%

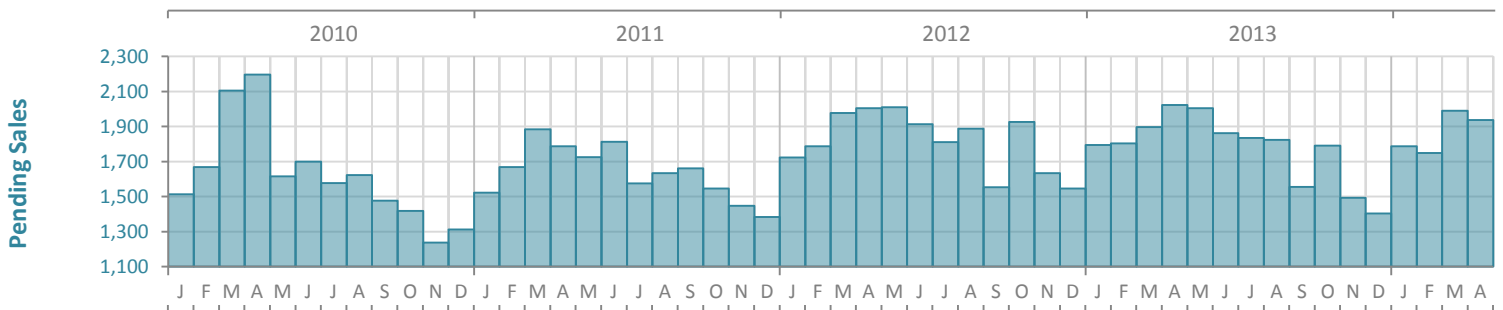


New Pending Sales

The number of property listings that went from "Active" to "Pending" status during the month

Economists' note: Because of the typical length of time it takes for a sale to close, economists consider Pending Sales to be a decent indicator of potential future Closed Sales. It is important to bear in mind, however, that not all Pending Sales will be closed successfully. So, the effectiveness of Pending Sales as a future indicator of Closed Sales is susceptible to changes in market conditions such as the availability of financing for homebuyers and the inventory of distressed properties for sale.

Month	New Pending Sales	Percent Change Year-over-Year
April 2014	1,937	-4.3%
March 2014	1,990	4.9%
February 2014	1,749	-3.0%
January 2014	1,788	-0.4%
December 2013	1,403	-9.3%
November 2013	1,493	-8.6%
October 2013	1,791	-7.0%
September 2013	1,555	0.1%
August 2013	1,824	-3.4%
July 2013	1,834	1.3%
June 2013	1,863	-2.7%
May 2013	2,004	-0.3%
April 2013	2,023	0.9%

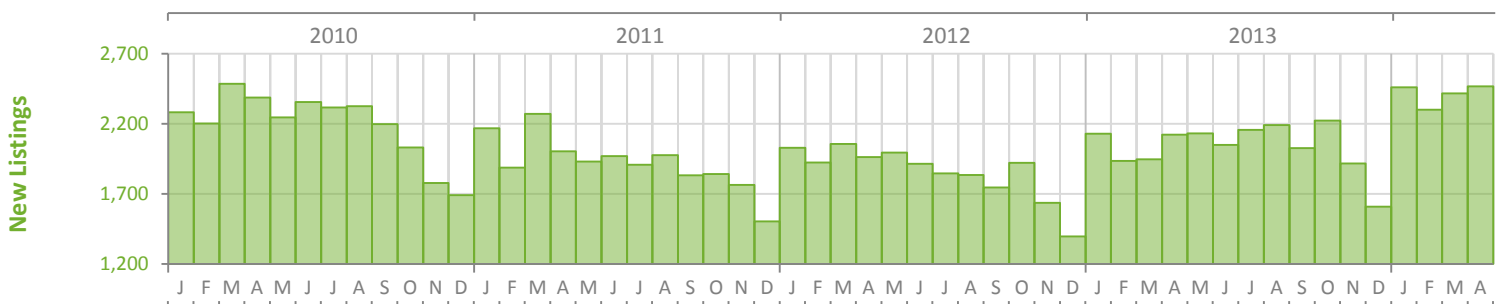


New Listings

The number of properties put onto the market during the month

Economists' note: In a recovering market, we expect that new listings will eventually rise as sellers raise their estimations of value. But this increase will take place only after the market has turned up, so New Listings are a *lagging* indicator of the health of the market. Also be aware of properties which have been withdrawn from the market and then relisted. These are not really New Listings.

Month	New Listings	Percent Change Year-over-Year
April 2014	2,467	16.3%
March 2014	2,417	24.1%
February 2014	2,300	18.9%
January 2014	2,462	15.5%
December 2013	1,610	15.3%
November 2013	1,918	17.2%
October 2013	2,223	15.6%
September 2013	2,028	16.2%
August 2013	2,192	19.5%
July 2013	2,158	16.9%
June 2013	2,051	7.0%
May 2013	2,133	6.9%
April 2013	2,122	8.1%



Monthly Market Detail - April 2014

Single Family Homes

Broward County

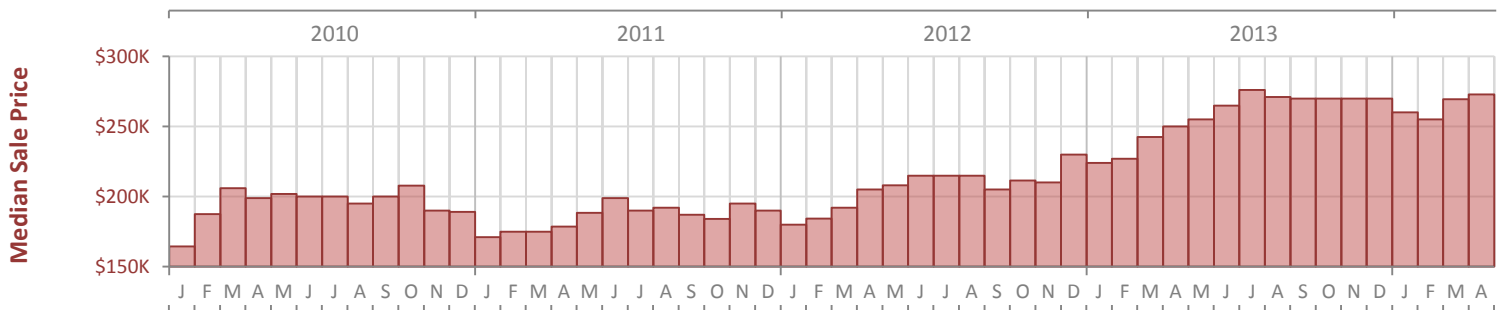


Median Sale Price

The median sale price reported for the month (i.e. 50% of sales were above and 50% of sales were below)

Economists' note: Median Sale Price is our preferred summary statistic for price activity because, unlike Average Sale Price, Median Sale Price is not sensitive to high sale prices for small numbers of homes that may not be characteristic of the market area.

Month	Median Sale Price	Percent Change Year-over-Year
April 2014	\$273,000	9.2%
March 2014	\$269,450	11.1%
February 2014	\$255,000	12.3%
January 2014	\$260,000	16.0%
December 2013	\$269,900	17.3%
November 2013	\$270,000	28.6%
October 2013	\$270,000	27.6%
September 2013	\$270,000	31.7%
August 2013	\$271,000	26.1%
July 2013	\$276,000	28.4%
June 2013	\$265,000	23.3%
May 2013	\$255,000	22.6%
April 2013	\$250,000	22.0%

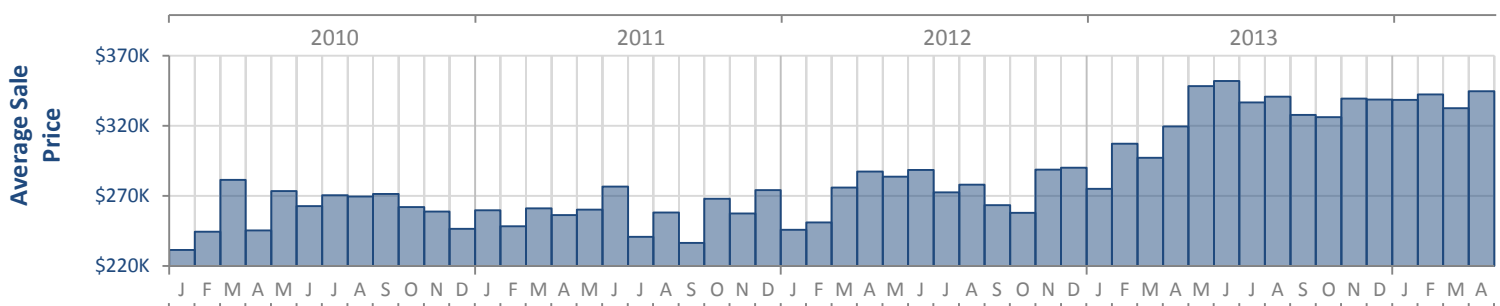


Average Sale Price

The average sale price reported for the month (i.e. total sales in dollars divided by the number of sales)

Economists' note: As noted above, we prefer Median Sale Price over Average Sale Price as a summary statistic for home prices. However, Average Sale Price does have its uses—particularly when it is analyzed alongside the Median Sale Price. For one, the relative difference between the two statistics can provide some insight into the market for higher-end homes in an area.

Month	Average Sale Price	Percent Change Year-over-Year
April 2014	\$344,663	7.8%
March 2014	\$332,716	11.9%
February 2014	\$342,350	11.4%
January 2014	\$338,504	23.0%
December 2013	\$338,836	16.8%
November 2013	\$339,520	17.5%
October 2013	\$326,155	26.4%
September 2013	\$327,868	24.4%
August 2013	\$340,739	22.5%
July 2013	\$336,710	23.6%
June 2013	\$352,075	22.0%
May 2013	\$348,423	22.7%
April 2013	\$319,592	11.2%



Monthly Market Detail - April 2014

Single Family Homes

Broward County

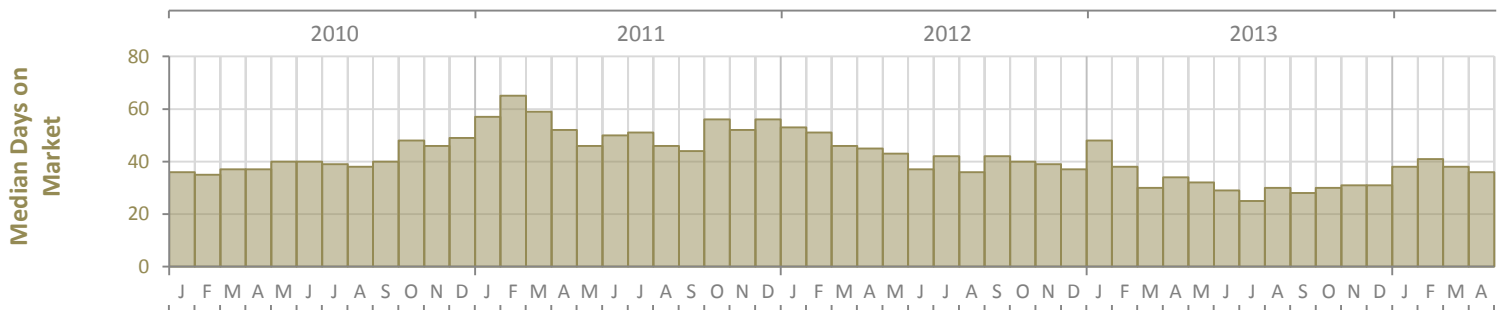


Median Days on Market

The median number of days that properties sold during the month were on the market

Economists' note: Median Days on Market is the amount of time the "middle" property selling this month was on the market. That is, 50% of homes selling this month took *less* time to sell, and 50% of homes took *more* time to sell. We use the median rather than the average because the median is not particularly sensitive to sales of homes that took an unusually large amount of time to sell relative to the vast majority of homes in the market.

Month	Median Days on Market	Percent Change Year-over-Year
April 2014	36	5.9%
March 2014	38	26.7%
February 2014	41	7.9%
January 2014	38	-20.8%
December 2013	31	-16.2%
November 2013	31	-20.5%
October 2013	30	-25.0%
September 2013	28	-33.3%
August 2013	30	-16.7%
July 2013	25	-40.5%
June 2013	29	-21.6%
May 2013	32	-25.6%
April 2013	34	-24.4%

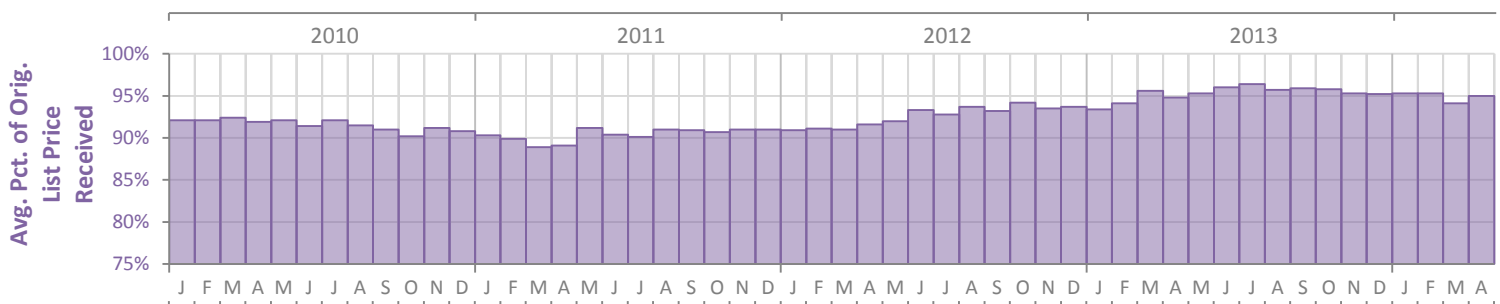


Average Percent of Original List Price Received

The average of the sale price (as a percentage of the original list price) across all properties selling during the month

Economists' note: The Average Percent of Original List Price Received is an indicator of market conditions, in that in a recovering market, the measure rises as buyers realize that the market may be moving away from them and they need to match the selling price (or better it) in order to get a contract on the house. This is usually the last measure to indicate a market that has shifted from down to up, and is another *lagging* indicator.

Month	Avg. Pct. of Orig. List Price Received	Percent Change Year-over-Year
April 2014	95.0%	0.2%
March 2014	94.1%	-1.6%
February 2014	95.3%	1.3%
January 2014	95.3%	2.0%
December 2013	95.2%	1.6%
November 2013	95.3%	1.9%
October 2013	95.8%	1.7%
September 2013	95.9%	2.9%
August 2013	95.7%	2.1%
July 2013	96.4%	3.9%
June 2013	96.0%	2.9%
May 2013	95.3%	3.6%
April 2013	94.8%	3.5%



Monthly Market Detail - April 2014

Single Family Homes

Broward County

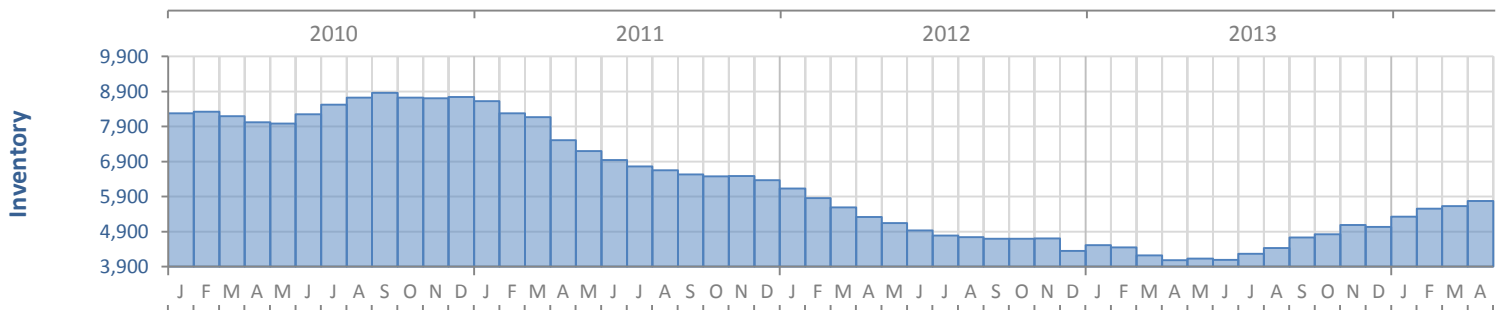


Inventory (Active Listings)

The number of property listings active at the end of the month

Month	Inventory	Percent Change Year-over-Year
April 2014	5,773	41.2%
March 2014	5,631	33.2%
February 2014	5,557	25.0%
January 2014	5,327	18.0%
December 2013	5,036	15.8%
November 2013	5,086	8.1%
October 2013	4,822	2.6%
September 2013	4,731	0.8%
August 2013	4,432	-6.5%
July 2013	4,270	-10.9%
June 2013	4,093	-17.1%
May 2013	4,135	-19.6%
April 2013	4,089	-23.2%

Economists' note: There are a number of ways to calculate Inventory, so these numbers may not match up to others you see in your market. We calculate Inventory by counting the number of active listings on the last day of the month, and hold this number to compare with the same month the following year.

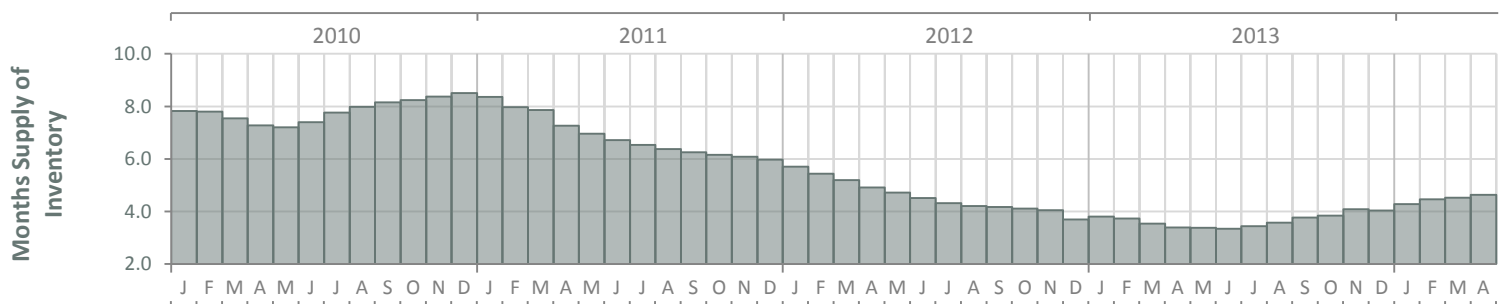


Months Supply of Inventory

An estimate of the number of months it will take to deplete the current Inventory given recent sales rates

Month	Months Supply	Percent Change Year-over-Year
April 2014	4.6	36.3%
March 2014	4.5	27.7%
February 2014	4.5	19.6%
January 2014	4.3	12.5%
December 2013	4.0	9.0%
November 2013	4.1	1.0%
October 2013	3.8	-6.6%
September 2013	3.8	-9.5%
August 2013	3.6	-15.2%
July 2013	3.4	-20.1%
June 2013	3.3	-26.0%
May 2013	3.4	-28.2%
April 2013	3.4	-30.9%

Economists' note: This is an indicator of the state of the market, whether it is a buyers' market or a sellers' market. The benchmark for a balanced market (favoring neither buyer nor seller) is 5.5 Months of Inventory. Higher numbers indicate a buyers' market, lower numbers a sellers' market.



Monthly Market Detail - April 2014

Single Family Homes

Broward County

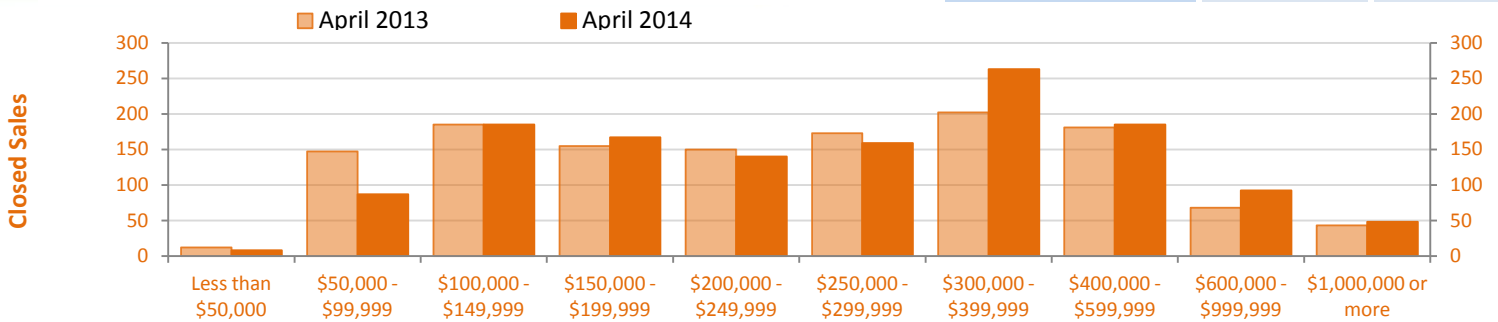


Closed Sales by Sale Price

The number of sales transactions which closed during the month

Economists' note: Closed Sales are one of the simplest—yet most important—indicators for the residential real estate market. When comparing Closed Sales across markets of different sizes, we recommend using the year-over-year percent changes rather than the absolute counts. Realtors® and their clients should also be wary of month-to-month comparisons of Closed Sales because of potential seasonal effects.

Sale Price	Closed Sales	Percent Change Year-over-Year
Less than \$50,000	8	-33.3%
\$50,000 - \$99,999	87	-40.8%
\$100,000 - \$149,999	185	0.0%
\$150,000 - \$199,999	167	7.7%
\$200,000 - \$249,999	140	-6.7%
\$250,000 - \$299,999	159	-8.1%
\$300,000 - \$399,999	263	30.2%
\$400,000 - \$599,999	185	2.2%
\$600,000 - \$999,999	92	35.3%
\$1,000,000 or more	48	11.6%

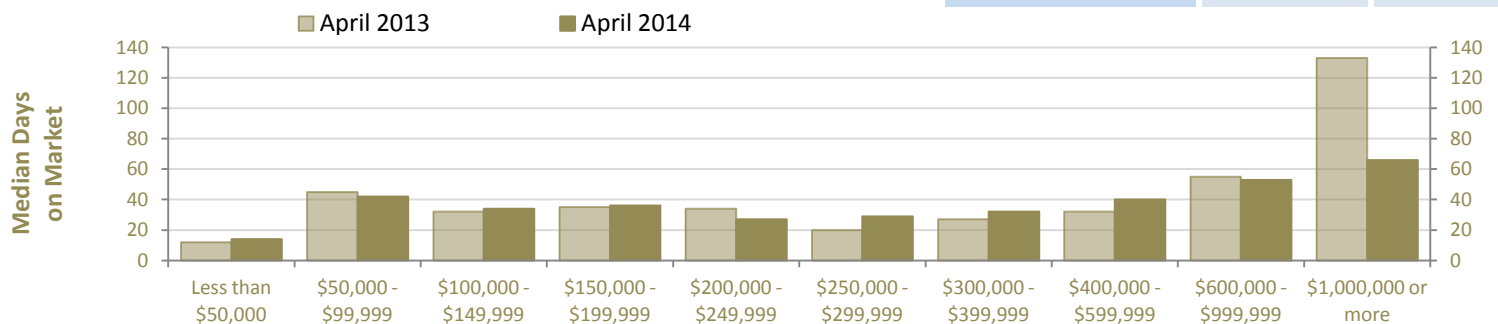


Median Days on Market by Sale Price

The median number of days that properties sold during the month were on the market

Economists' note: Median Days on Market is the amount of time the "middle" property selling this month was on the market. That is, 50% of homes selling this month took less time to sell, and 50% of homes took more time to sell. We use the median rather than the average because the median is not particularly sensitive to sales of homes that took an unusually large amount of time to sell relative to the vast majority of homes in the market.

Sale Price	Median Days on Market	Percent Change Year-over-Year
Less than \$50,000	14	16.7%
\$50,000 - \$99,999	42	-6.7%
\$100,000 - \$149,999	34	6.3%
\$150,000 - \$199,999	36	2.9%
\$200,000 - \$249,999	27	-20.6%
\$250,000 - \$299,999	29	45.0%
\$300,000 - \$399,999	32	18.5%
\$400,000 - \$599,999	40	25.0%
\$600,000 - \$999,999	53	-3.6%
\$1,000,000 or more	66	-50.4%



Monthly Market Detail - April 2014

Single Family Homes

Broward County

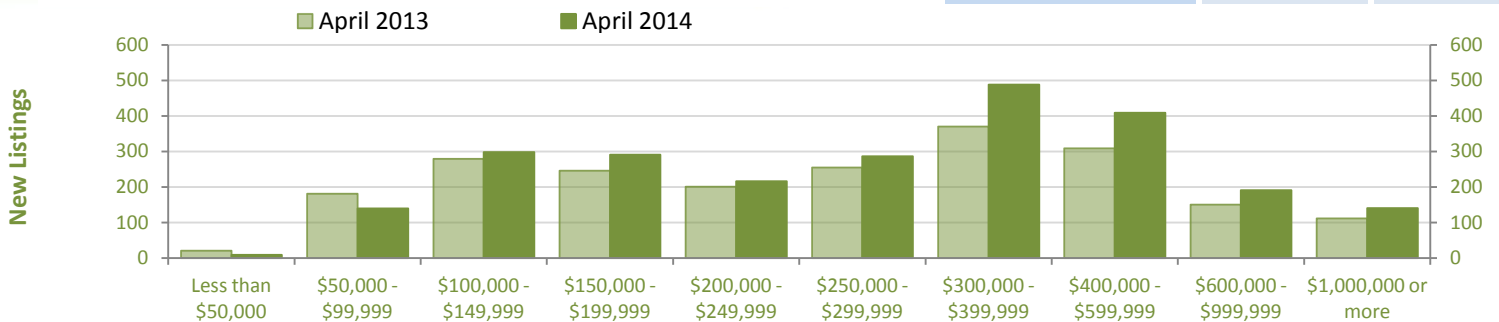


New Listings by Initial Listing Price

The number of properties put onto the market during the month

Economists' note: In a recovering market, we expect that new listings will eventually rise as sellers raise their estimations of value. But this increase will take place only after the market has turned up, so New Listings are a lagging indicator of the health of the market. Also be aware of properties which have been withdrawn from the market and then relisted. These are not really New Listings.

Initial Listing Price	New Listings	Percent Change Year-over-Year
Less than \$50,000	9	-55.0%
\$50,000 - \$99,999	139	-23.2%
\$100,000 - \$149,999	298	6.8%
\$150,000 - \$199,999	291	18.3%
\$200,000 - \$249,999	216	7.5%
\$250,000 - \$299,999	286	12.2%
\$300,000 - \$399,999	488	31.9%
\$400,000 - \$599,999	409	32.4%
\$600,000 - \$999,999	191	27.3%
\$1,000,000 or more	140	26.1%

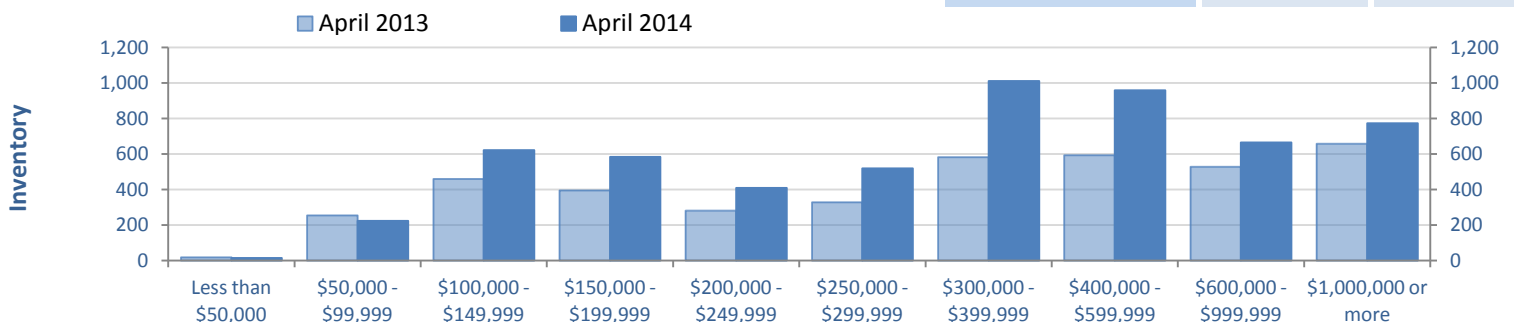


Inventory by Current Listing Price

The number of property listings active at the end of the month

Economists' note: There are a number of ways to calculate Inventory, so these numbers may not match up to others you see in your market. We calculate Inventory by counting the number of active listings on the last day of the month, and hold this number to compare with the same month the following year.

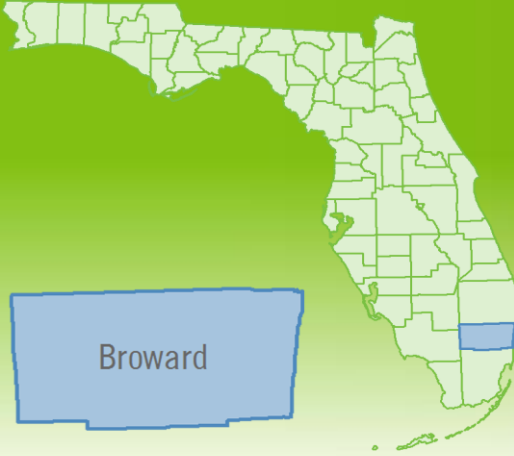
Current Listing Price	Inventory	Percent Change Year-over-Year
Less than \$50,000	14	-17.6%
\$50,000 - \$99,999	222	-12.3%
\$100,000 - \$149,999	621	35.6%
\$150,000 - \$199,999	584	48.2%
\$200,000 - \$249,999	409	45.6%
\$250,000 - \$299,999	519	58.7%
\$300,000 - \$399,999	1,010	73.5%
\$400,000 - \$599,999	957	61.4%
\$600,000 - \$999,999	665	26.2%
\$1,000,000 or more	772	17.5%



Monthly Distressed Market - April 2014

Single Family Homes

Broward County



		April 2014	April 2013	Percent Change Year-over-Year
Traditional	Closed Sales	980	895	9.5%
	Median Sale Price	\$305,000	\$285,000	7.0%
Foreclosure/REO	Closed Sales	171	140	22.1%
	Median Sale Price	\$160,000	\$125,350	27.6%
Short Sale	Closed Sales	183	281	-34.9%
	Median Sale Price	\$185,000	\$152,000	21.7%

